

# i-CLEAN SYSTEMS LTD - 2016 Q1 RESULTS

## OVERALL CLIENT SNAPSHOT



Buildings  
**5,813**



Providers  
**234**

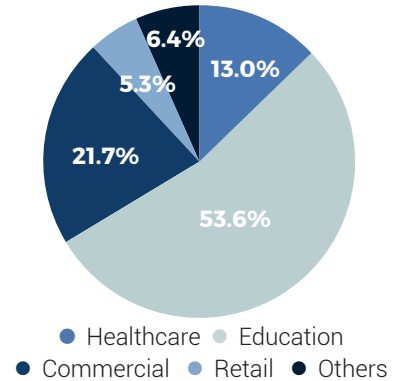


Cleaners  
**15,435**

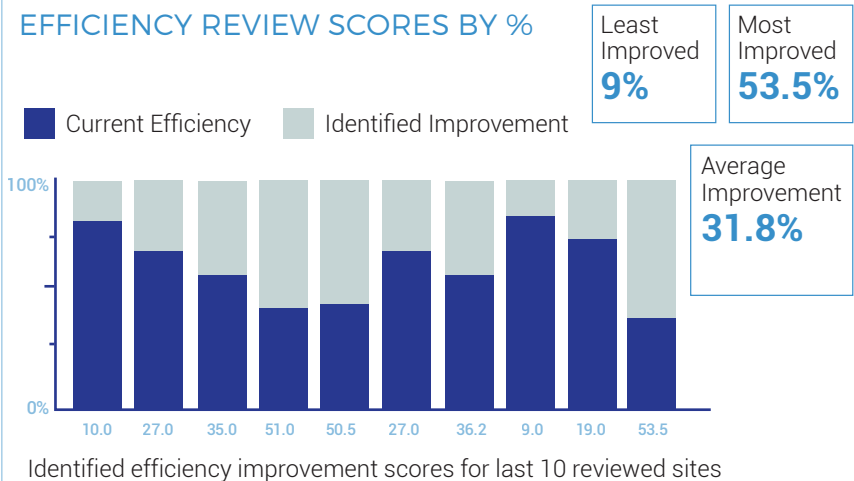


Value  
**£257.9m**

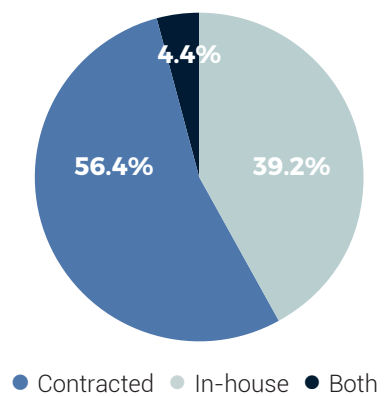
## CUSTOMERS BY INDUSTRY



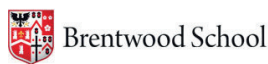
## EFFICIENCY REVIEW SCORES BY %



## DELIVERY BY PROVISION



## WE WELCOME THE FOLLOWING NEW CLIENTS



## DID YOU KNOW...

The mandatory National Living Wage that came into force 1 April 2016 is estimated to increase the cost of a typical cleaning contract by 25% over the course of the next 3 years.

i-Clean has helped several organisations to mitigate the National Living Wage and to fund the higher rate Living Wage and London Living Wage through the identification of efficiency improvements and adoption of best practice benchmarking.

If you haven't already done so, now is the time to identify opportunities to positively respond to this new legislation and mitigate against future increases in employment costs.

*"We are very pleased that this independent review demonstrates that we deliver a high quality service at a competitive price. This evidence will help us to retain our existing customers and hopefully win a few back. The RAG rated report of findings will also enable us to focus on areas for improvement to take our service to the next level."*

**Team Manager Facilities Management, Nottinghamshire County Council.**