

## PEEL L&P

### Visionary group seeks *revolutionary thinking* to expand FM service knowledge before tender

Peel L&P is an ambitious regeneration business with generations of history, heritage and expertise in its DNA. First established in 1972, Peel L&P is proud to be responsible for some of the most transformational projects in the UK today. Owning and managing 12 million sq ft of property and 20,000 acres of land and water, its land holdings are concentrated in the north west of England but they also own and manage significant assets throughout the UK with a total portfolio value of £2.6 billion. Through market-leading solutions, Peel L&P supports government and local authorities to reach their carbon reduction and waste management targets. Peel L&P helps businesses to achieve their commercial goals while managing the transition towards net-zero carbon.

Peel L&P is an agile and ambitious business with a legacy of success for a long-term, sustainable future.

#### THE CHALLENGE

Peel L&P required a strong reporting structure to supplement existing data and knowledge prior to going through a tender for recycling and waste services

#### THE SOLUTION

Sitemark's independent benchmarking review investigated compliance, costs of the service and the reporting structures available.

#### THE RESULT

- ✓ Data analysis created a model that could be used to determine requirements and solutions in a tender environment
- ✓ Opportunities were identified to drive savings across the portfolio and to introduce some free of charge solutions for tenants
- ✓ Infrastructure inspections found options to segregate more (current) recycling streams and to expand the number of streams able to be segregated (during the tender)
- ✓ Reductions of 33% in spend without the need for any capital investment in the facilities.
- ✓ Comparison of how the coronavirus pandemic affected service demands against normal conditions and reassurance that they matched market expectations
- ✓ Provision of key performance indicator guidance to ensure continuous improvement processes can be embedded

*"Despite the large number of sites that we manage as a group Sitemark were able to provide solutions and guidance for our very wide scope of buildings in the portfolio from the very large complexes to some of our small marina facilities"*

Keely Jones – Occupier Liaison and Facilities Support Manager

#### ABOUT US

Sitemark provides independent best practice benchmarking of facilities management services to all sectors, helping clients improve standards, reduce costs and ensure best value for money. We have demonstrable experience in the private, public and voluntary sectors.



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